



PUBLIC INSURANCE ADJUSTERS, INC.

Reference Letters

REAL ESTATE

SMW



Six Faneuil Hall Marketplace
Boston | MA | 02109

(617) 742-4500

winncompanies.com

Mr. James Harlor
Executive Vice President
SMW Public Insurance Adjusters
36 Washington Street, Suite 310
Wellesley Hill, MA 02481

Dear Jim:

WinnResidential manages over 92,000 apartments and condominiums in 23 states, and we trust SMW with our Insurance adjusting needs. SMW has handled reporting for every manor of catastrophe, from flood to fires to tornados and everything in between. You have served our company well over the past three decades.

Because of your reputation, skill, knowledge and professionalism, you have been able to consistently obtain excellent results for Winn. In addition, we have placed our trust in SMW to refer us to public adjustors around the country. The network of companies you are involved with are second to none.

It is with great pleasure that WinnResidential recommends SMW without hesitation.

Sincerely,

A handwritten signature in black ink that reads 'Karen J. Newsome'.

Karen J. Newsome
Vice President, Compliance



INTERCONTINENTAL

INTERCONTINENTAL MANAGEMENT CORP

1270 SOLDIERS FIELD ROAD

BOSTON, MASSACHUSETTS 02135-1003

TELEPHONE 617-254-7463

FACSIMILE 617-782-9442

Mr. Bruce Swerling
Swerling, Milton & Winnick
36 Washington Street, Suite 30
Wellesley Hills, MA 02481-1904

Re: 63 Endicott Street
Boston, MA

Dear Bruce:

I want to take a moment of your time to again thank you for your fantastic help with our insurance claim at Endicott Street. Your entire company was extremely helpful in guiding us through the entire claim process.

Your guidance was particularly valued due to the fact that the claim ended up being much more both in cost and work from what we first anticipated. Your assistance working both with the insurance carrier and our company could not have been smoother and allowed for a very prompt rebuild of the property. I also was very impressed with your team's ability to cover all aspects of the claim while educating us along the way.

In conclusion, we could not have been more satisfied and wish you the best. Although I hope not to have another claim, I do know whom to call if needed.

Sincerely,



Thomas R. Taranto, Jr.
Director of Asset Management

NewEngland
D E V E L O P M E N T

Mr. Bruce Swerling
Swerling, Milton & Winnick
36 Washington Street, Suite 310
Wellesley Hills, MA 02481-1904

RE: Swerling, Milton & Winnick

Dear Bruce:

I want to thank you and your associates for the excellent job you did handling my recent homeowner's claim.

It is always upsetting to suffer significant damage to your home. I appreciate the success of the efforts that you and your staff made to ease the process of obtaining prompt, reasonable settlement from my insurance carrier.

I am very pleased that the necessary repairs to my home were completed quickly and paid for by my insurance carrier within a remarkably short timeframe.

Congratulations specifically to you and to Jim Harlor for your excellent work during this difficult experience.

Sincerely,



Steven S. Fischman

3 Craftsland Road
Chestnut Hill, MA 02467
phone 617-733-5455
fax 617-738-4390

Paul Winnick
SMW Adjusters, Inc.
36 Washington St., Suite 310
Wellesley Hills, MA 02481-1917

RE: 109-115 SEWALL AVE BROOKLINE CLAIM

Dear Paul,

I wanted to extend my appreciation for the wonderful job you and your company had done on the devastating fire that had occurred at my property at 109-115 Sewall Avenue Brookline on March 17, 2008. The personal trauma that I had endured during the first moments after finding out that my wonderful grand turn of the century grand Victorian had burnt to the ground was heart wrenching. You showed up there immediately and made sure that my confidence was restored, and that you would pursue all remedies to make sure that I was fully taken care of.

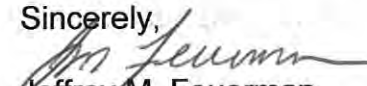
Your wonderful staff and employees had work very hard and diligently to prepare a package for the insurance company that was very concise and though with out missing one bit of detail. I was very impressed by the professional attention to detail.

All along the process I was made aware of how the progress was going with updates and phones calls assuring me that this was on the top of the priority list. I always felt that I was in the best hands and chose the right company to help me out during this horrible time. Your interaction with the insurance company on my behalf was great.

Today I am very thankful for your support, dedication and hard work on getting me what I deserved. I also want to thank you for your emotional support during this tough time.

I would highly recommend you and your company for anyone who would need assistant in any sort of devastating situation.

Sincerely,


Jeffrey M. Feuerman

MYER DANA and SONS
Real Estate
Founded 1893

Marshall A. Dana
Myer R. Dana

Suite 101
1340 Centre Street
Newton, Massachusetts 02459

Telephone 617-928-1700
Telecopier 617-928-0034

Myer Dana (1871-1944)
Herman Dana (1898-1969)
Lester Harold Dana (1902-1992)

Bruce Swerling, President
Swerling Milton Winnick
Public Insurance Adjusters, Inc.
36 Washington Street, Suite 20
Wellesley, MA 02481-1904

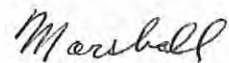
Dear Bruce:

As you know, our firm has been a client of yours, and your predecessors, since the late 1890's. We realize that we have never properly expressed to you our deep appreciation for the fine work you have done for us for over 100 years.

You have handled every loss we have had, and the adjustments you have made in our behalf have been more than satisfactory.

We would never consider using any other public adjusters, and if you wish to use us as a reference we hope you will not hesitate to do so.

Sincerely yours,



Marshall A. Dana

MAD/jf

SOTHEBY'S

FOUNDED 1744

1334 York Avenue
New York, New York 10021
Telephone: (212) 606-7579
Fax: (212) 606-7015

C. Hugh Hildesley
Executive Vice President

Marvin Milton
Swerling, Milton, Winnick
12 Post Office Square
Boston, MA 02109

Dear Marvin,

It is with great pleasure that I greet the news that you are about to open an office in New York.

As the past Rector of the Church of the Heavenly Rest in New York and a current member of the Board of Trustees of the General Theological Seminary in New York City, I have had the opportunity to make use of your professional services, following two major fires in the above institutions.

What has impressed me throughout my experience of your company's operation is the professionalism, patience, thoroughness and practicability displayed by your office.

Not only do you represent your customer well, but you do so with a clear sense of finding solutions and moving the process along, with a liberal measure of common sense applied to the task.

Beyond all this, you and your colleagues are a delight to work with, quickly creating a friendly relationship of mutual understanding and availability.

As you can tell, I am both a satisfied customer and a fan, and would be delighted to expand upon the above with any interested party.

In my renewed activity at Sotheby's, I assure you that we stand ready to assist you professionally, should the need arise.

With best personal regards,



C. Hugh Hildesley.